

# SALEM H.O.P.E.

*Human Organization Partnership Effort*

## Networking Breakfast Meeting

**Thursday, March 12, 2009**

**9:00 A.M. Sharp**

*Hosted by:*

**Anchor to Windward**

**600 Loring Avenue (lower level), Salem**

**Unfortunately, this location is NOT handicapped accessible.  
Please visit the [Anchor to Windward website](#) to learn more about their programs.**

*All social service agency representatives serving Salem residents are welcome.*

**PLEASE RSVP ATTENDANCE TO 978-740-0012 or email [infor@anchortowindward.org](mailto:infor@anchortowindward.org)**

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### AGENDA

- 9:00 I. Welcome & Group Introductions – Salem H.O.P.E. Chair Jennifer Buchanan
- 9:05 II. Agency Welcome – Pam Foye, Executive Director
- 9:20 III. Information Exchange - All attendees present - 1 minute per agency please  
*Bring any new brochures!*
- 9:55 V. 58<sup>th</sup> Salem H.O.P.E. Newsletter (to be issued in May)  
*Bring in your announcements, job postings, event notices, articles etc.  
for March, April, May and June  
or e-mail them to [jguy@salem.com](mailto:jguy@salem.com) – Deadline 4/30/09*
- VI. Next meeting dates (tentative):  
*Thursday, June 11, 2009 – Wellspring House MediClerk Program  
Thursday, September 17, 2009 – Seeking host agency*

***Please email [jguy@salem.com](mailto:jguy@salem.com) if you are interested in hosting an upcoming meeting!***

## *Networking & Refreshments*

*If you no longer wish to receive emails for Salem HOPE,  
please send an email to [jguy@salem.com](mailto:jguy@salem.com) asking to be removed from this distribution list.*

# Salem H.O.P.E.

Human Organization Partnership Effort



Newsletter Number 57

~ A newsletter for social service agencies ~

February, 2009

## Winter Meeting Hosted by The Enterprise Center

The Enterprise Center at Salem State College hosted the December, 2008 Salem HOPE meeting. Representing the agency was Assistant Director, Laura Swanson. Present were Jane Guy of the City of Salem DPCD, Lee Hartmann and Cathy Bettencourt of NSCAP, Pamela Foye of Anchor to Windward, Marilyn Dean and Jane Williamson of MA Rehabilitation Commission, Maureen Fiore of North Shore Infant & Toddler Early Intervention, Kimberly Jones of the N. S. Career Center, Roz Hurwitz and Beth Moulton of Goodwill Industries, Kathy O'Brien of the Independent Living Center, Elizabeth Chiulli of HAWC, Sandy Sabo of MediClerk, Ryan Health of Healthquarters, Christina Goodwin of Catholic Charities, Debbie Amaral of the Salem YMCA and Shirley Salloway of North Shore Elder Services.

### In this issue...

- Winter Meeting hosted by The Enterprise Center
- The Enterprise Center: Non-Profits & Free Programs
- Helpful Websites
- At Your Side
- People Helping People
- Meetings & Events, Etc.

Ms. Swanson welcomed the group and stated that [The Enterprise Center](#) is a small business incubator of which they currently have 45 businesses. They offer approximately 70 programs annually that are mostly free. They started a new, non-profit initiative this year, offering free business skill programs and specialized programs, such as board development.

Ms. Goodwin stated that Catholic Charities has funding for rental assistance available.

Ms. Dean stated she is a job placement specialist with Massachusetts Rehabilitation Commission.

Ms. Chiulli stated that they have 2 new available positions listed on their website. The website is changing over to [www.hawcdv.org](http://www.hawcdv.org).

Ms. Jones stated that the North Shore Career Center is a one-stop career center offering free services and career building workshops. Agencies can post job vacancies for free on their [website](#).

Ms. Amaral stated that the Salem YMCA will be celebrating its 150<sup>th</sup> year. They serve 245 children in child care daily. They have some meeting space available. The new Leggs Hill facility is also part of their YMCA.

Ms. Foye stated that Anchor to Windward provides independent living services for adults with development disabilities. They will be celebrating their 20<sup>th</sup> anniversary in 2009. They offer one month free for people to try their services.

Ms. Moulton stated that Morgan Memorial Goodwill Industries has a training center to help persons with disabilities to get jobs. There are a minimum of 2 classes per day (i.e. hygiene, mock interviewing) with a goal of placement in the community.

Ms. Hurwitz stated that she is a placement specialist with Morgan Memorial Goodwill Industries and that the work floor training is paid. They also have off-site work cleaning groups that get minimum wage. In October, they had their first million dollar month in clothing.

Ms. Salloway stated that North Shore Elder Services serves Marblehead, Danvers, Middleton, Salem and Peabody. They provide adult foster care and other services.

Mr. Heath stated that HealthQuarters is a reproductive health non-profit. They provide educational workshops, such as birth control, STD prevention and healthy relationships. They are a teen outreach program and Salem High School and Salem Preparatory School. They also have a teen pregnancy prevention program for DCF involved.

Ms. Sabo stated that she coordinates the MediClerk Training Program, a 13-week program for the entry level administrative positions in the health care field. They are recruiting for the early March session.

Ms. Fiore stated that the North Shore Infant & Toddler Early Intervention Program serves those from birth to 3 years old that are at risk of delay. Their center on Lafayette Street offers parent/child programs, toddler programs and swim groups at the YMCA. The agency also has in home services.

Ms. O'Brien stated that the Independent Living Center is by and for people with disabilities. She distributed their annual [yellow pages of resources](#).

Ms. Williamson stated that she is a vocational counselor with Massachusetts Rehabilitation Commission which serves persons with disabilities of all ages and all abilities/disabilities.

Ms. Hartmann stated that NSCAP is accepting applications for fuel assistance, even if heat is included in the household rent. They also have a free tax return program starting in late January.

Ms. Bettencourt stated that she is a new advocate for NSCAP. They are seeking a new front desk receptionist for the fuel assistance program, preferably English/Spanish bilingual. They also have [energy conservation programs](#).

Ms. Guy stated that the City of Salem Department of Planning & Community Development will be starting the Action Plan process for CDBG with a public meeting on January 29, 2009.

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## The Enterprise Center: Non-profits & Free Programs



Non-profits are a vital part of the economy on the North Shore of Massachusetts. A 2005 Mass Inc study reported that non profits in Massachusetts have over \$137 billion in assets. To follow up on this study, the Enterprise Center conducted its own research to determine the needs of nonprofits on the North Shore of Massachusetts. We found that nonprofits want and need special business training. [Click here to read the Enterprise Center Non](#)

**Profit Study.** To accommodate this growing sector of the economy, the Enterprise Center has created a [non-profit track](#) specifically to fill the needs of these organizations. The Enterprise Center is located at 121 Loring Avenue.

Miss a program or want to re-live the experience? [Check out our Audio Cast.](#) For more information about The Enterprise Center at Salem State College, please call 978-542-7528 or email to [info@enterprisectr.org](mailto:info@enterprisectr.org).

## **Winter 2009 - NonProfit Programs**

**February 9, 2009 — 8:30 am to 10:30 am**

**Grant Seeking—Myths and Realities:**

**Equipping Non Profit Leaders for Increased Impact through Major Grants**

**March 2, 2009 – 8:30am to 10:30am**

**Marketing to Donors**

**April 13, 2009 — 8:30 am to 10:30 am**

**Energizing Networks to Make a Difference for your Non Profit Organization**

To register for these workshops, please go to  
**[www.enterprisectr.org](http://www.enterprisectr.org)**

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## **Helpful Websites**

**[www.MassResources.org](http://www.MassResources.org)**

*A free online resource for Massachusetts residents  
in need of housing, food, health care, and other basic services*



**[www.massnonprofit.org](http://www.massnonprofit.org)**

*Inform. Share. Thrive*

The Massachusetts Nonprofit Network's mission is to help nonprofit organizations across the Commonwealth reach their goals. Services and programs are based on member input and needs.. Members can save time and money on goods and services needed to operate and fulfill their mission by participating in MNN's group purchasing program administered by Commonwealth Purchasing.

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## **At Your Side**

Perhaps you have had a relative, a friend, or an acquaintance that somehow slipped through one of the myriad of cracks that exist in our healthcare system. If so, I hope that you might be interested in a

very unique and much needed program, ***At Your Side*** is a medical advocacy program that is starting to take shape on the North Shore. This is an ideal volunteer opportunity for medical professionals and social workers with flexible schedules, whether retired or working part-time. Also an excellent match for non-medical individuals who are naturally good at advocating for or guiding family and friends, through the medical system during a time of illness. The program provides in-depth training.

***At Your Side*** a medical advocacy program is a unique initiative to match retired medical professionals and other skilled advocates with fragile elderly, the physically and mentally challenged and individuals with limited English proficiency. The program is designed to provide peace of mind for those who are anxious or frustrated in attempting to gain access to physicians and other healthcare providers, along with a better understanding of their illnesses and treatment regimens.

Three established non-profit agencies are collaborating on the ***At Your Side*** program, based on a concept first pioneered in Boston by Bedside Advocates, Inc., which was co-founded by our Director, Jonathan Fine MD, MPH. When Bedside Advocates shifted its focus exclusively to medical advocacy for veterans, Dr. Fine and Paul Lanzikos, Exec. Director of North Shore Elder Services, agreed to pursue the concept as a medical outreach component of the agency's services to North Shore residents. It soon became apparent that two other North Shore agencies, SeniorCare, Inc. and Independent Living Center of the North Shore and Cape Ann, experienced virtually identical issues facing many of their own high-risk clients, and a decision was made to join together on this much needed program.

**For more information, or to volunteer, contact:**

**Susan Quinn  
978-624-2227  
atyourside@nselder.org**

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### **Save the Date**

**1<sup>st</sup> Annual "People Helping People"**  
**A North Shore Gathering of Music, Food and Fun!**  
**With Performances By Many Local Area Musicians**  
**To Benefit the St. Joseph's Food Pantry in Salem**  
**"Helping to feed people in Need on the North Shore for 24 Years"**  
**At the Hawthorne Hotel Ballroom, Salem, MA**  
**Friday, March 6, 2009**  
**At 6:30 pm, Raffle at 8:30 pm**

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## Meetings & Events, Etc.

- **Monday, February 9, 2009, 8:30-10:30am – Grant Seeking Workshop for Non-Profits – Enterprise Center @ Salem State College**
- **Thursday, February 12, 2009, 5:00-7:00pm – Exploring Business Ownership as a Career Option – North Shore Career Center, 70 Washington St.**
- **Friday, February 13, 2009 11:30 am – Independent Living Center Luncheon @ Fantasy Island – 516 Loring Avenue**
- **Tuesday, February 17, 2009 2:00-3:30pm – [Independent Living Center](#) Peer Support Group – 27 Congress Str., Suite 107, Salem (3<sup>rd</sup> Tuesday each month)**
- **Monday, March 2, 2009, 8:30-10:30am – Marketing to Donors Workshop for Non-Profits – Enterprise Center @ Salem State College**
- **March 4, 2009, 7:00 pm - Disabled American Veterans Meeting – Palmer Cove Yacht Club, 74 Leavitt Street (1<sup>st</sup> Wednesday each month)**
- **Friday, March 6, 2009, 6:30 pm – People Helping People (to benefit St. Joseph's Food Pantry) – Hawthorne Hotel**
- **Thursday, March 12, 2009, 9:00 am – Salem HOPE Spring Meeting – Anchor to Windward, 600 Loring Avenue**
- **Monday, April 13, 2009, 8:30-10:30am – Energizing Networks Workshop for Non-Profits – Enterprise Center @ Salem State College**
- **Thursday, June 11, 2009, 9:00 am - Salem HOPE Summer Meeting – Wellspring House MediClerk Program @ North Shore Medical Center**
- **Thursday, September 17, 2009, 9:00 am - Salem HOPE Fall Meeting – Seeking host agency**
- **Thursday, December 10, 2009, 9:00 am - Salem HOPE Winter Meeting – Seeking host agency**

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[www.salem.com](http://www.salem.com) has [links to social service agencies](#), as well as information on [housing programs](#) and [foreclosure prevention and legal resources](#).

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## What is Salem H.O.P.E. ?

Salem H.O.P.E. is a networking group of human service agencies that serve Salem residents. It is a free forum for agencies to learn about the services being provided by other agencies in order to fill in gaps, coordinate efforts and avoid the duplication of services. All human service agency representatives are welcome to attend the quarterly breakfast meetings held at rotating locations.

We need your announcements, notices and articles for this newsletter. Share your resources; advertise a job opening; seek out agencies to collaborate on a grant application; announce new programs; publicize your events, etc. Please e-mail your submissions or requests to be added to the newsletter e-mail distribution list to [jguy@salem.com](mailto:jguy@salem.com). Newsletter printed four times per year. However, information that needs to be disseminated in a more timely manner will be forwarded to the listserv upon receipt.

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*The Salem H.O.P.E. Newsletter is prepared and distributed by Jane Guy of the Department of Planning & Community Development of the City of Salem, Kimberley Driscoll, Mayor.*

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